



IIRM



(A Joint Initiative of IRDAI and
Govt. of Telangana)



Online Workshop on

**“Liability Insurance –
Aspects of Public Liability,
Product Liability and Commercial
General Liability”**

IIRM is a unique educational institute set up by Indian Insurance Regulator (IRDAI) and Government of Telangana keeping in mind the rapid opening of financial sector as a part of developmental responsibility and to create a pool of skilled, talented professionals in the insurance, risk management and related financial segments. In the past 1500+ students have availed of the programmes and with increase in the needs of market and the Institute is confident that more fresh students and working professionals will avail of the diverse programmes offered at IIRM. IIRM offers academic programmes on Campus and through Distance Learning Mode, to enable aspirants acquire much needed education in Financial Services, insurance and risk management and other related areas.



WORKSHOP

IIRM will be conducting a 2 days' Online Workshop for professionals who are working with Insurance companies / Insurance Broking Firms / Reinsurance Companies and Insurance buyers (Insurance and RM verticals).

Schedule of workshop

Date : 29th & 30th April, 2022

Time : 2.30 pm to 5.30 pm
(3 hours each day)



*Participants will be
awarded a Certificate.*

Brief agenda of the topics covered

Session 1

1. How liability can arise and Law of tort
2. Triggers : Claims made vs Occurrence based
3. Practical aspects of basic concepts like limit of liability, retroactive period , ERP.
4. Peculiarities of North American jurisdiction

Session 2

1. Understanding the concept of Public and product liability
2. Commercial General Liability : Coverage A
3. Commercial General Liability : Coverage B and differences between A&B
4. Who is an insured under CGL ?, supplementary payments, concept of additional insured

Session 3

1. Various factors which go into analysing a CGL / PL / PDL risk
2. Territory and Jurisdiction limits ; admitted and non -admitted market and global programmes
3. One of the methods of premium calculation

Session 4

1. Claims notification and claims related conditions
2. Basic concepts of product recall , product guarantee and Financial loss
3. Some typical add- on covers and their brief explanations

Participation Fees :

**Rs. 3,800/- plus 18% GST
For international nomination \$100**

10%
Flat Discount

For early bird nomination before 8th April, 2022

(or)

20%
Flat Discount

For \geq Five nominations from an organization

(or)

30%
Special Discount

For IIRM Alumni

Conducted by

Institute of Insurance and Risk Management (IIRM)

Financial District, Gachibowli, Hyderabad, Telangana – 500 032 (India).

Tel: 040-2300 0005/ Toll Free : 18004252041

Website: www.iirmworld.org.in / www.iirmworld.edu.in

Registrations are invited

Programme Co-ordinator : Ms. K.Kiranmayi, Sr. Faculty, IIRM

RSVP: Mr. N. Sridhar (Mobile: 9502877333, 9704929025),

Email: workshop@iirmworld.org.in

Brief Profile of Key Facilitators



Mr. Sagar Sanyal

Consultant, Broker and International Trainer

An insurance professional who has spent more than 33 years with Public sector as well as Private non-life insurers, before deciding to spend more time on his passion professional training along with consultancy. During his career spanning more than three decades, as an underwriter primarily, he has dealt with major corporate from oil, renewable energy, garments, retail & hospitality, power and various other industries. Core competencies lie in property, construction & engineering, liability & financial lines, Cyber liability, business interruption and risk management.

Currently apart from being involved in corporate training, he is associated as Director, technical for Zoom Insurance Brokers, a leading insurance broker in India.

He is also involved in taking training sessions/ webinars in Dubai/ Bahrain / Sri Lanka / Nepal/ Bangladesh/ Mozambique on various advanced technical subjects.

He has been speaking at various public forums in India as well as being panel members in various conferences/ webinars hosted by Insure-tech organisations, Insurers, PHD chamber, Renewable energy forums, CXO Genie, NIA (Pune), Amity University and many others

To his credit are several publications on various insurance and risk management topics. These have been published in different insurance as well as non- insurance magazines / newsletters in India and abroad .

He is a post graduate in science with a degree in management. He is a Fellow of Insurance institute of India.

He is located in Delhi and can be reached at "sagar1964@gmail.com"; Cell : 91-9910891664