



IIRM

(A Joint Initiative of IRDAI and
Govt. of Telangana)



Online Workshop on
**“Understanding of
Marine Insurance”**

IIRM is a unique educational institute set up by Indian Insurance Regulator (IRDAI) and Government of Telangana keeping in mind the rapid opening of financial sector as a part of developmental responsibility and to create a pool of skilled, talented professionals in the insurance, risk management and related financial segments. In the past 1500 + students have availed of the programmes and with increase in the needs of market and the Institute is confident that more fresh students and working professionals will avail of the diverse programmes offered at IIRM. IIRM offers academic programmes on Campus and through Distance Learning Mode, to enable aspirants acquire much needed education in Financial Services, insurance and risk management and other related areas.

WORKSHOP

IIRM will be conducting a 2 days Online Workshop for professionals who are working with Insurance companies / Insurance Broking Firms / Reinsurance Companies and Insurance buyers (Insurance and RM verticals).

Schedule of workshop

Date: 8th to 9th September, 2021
(2 day Training Programme)

Time: 2.00 pm to 5.15 pm
(3 hours each day)

**Participants will be
awarded a Certificate.**

Brief agenda of the topics covered

- Brief on the Marine Insurance Act & evolution of Institute Cargo clauses
- Institute cargo clauses -A,B,C – critical aspects and differences
- Exclusions
- Definition of certain marine terms & basic info needed for a quote
- A quick run-through on Incoterms & their relevance to marine insurance
- Some non-Institute clauses. Why to be used?
- Types of policies
- Understanding Cargo, Voyage & conveyance
- Basic liability is of the carrier. Limitations?
- Recoveries under subrogation

Participation Fees : Rs. 3,800/- plus 18% GST

20%
Flat Discount

**For \geq Five nominations
from an organization**

or

10%
Flat Discount

**For early bird
nomination before
31st August, 2021**

Conducted by

Institute of Insurance and Risk Management (IIRM)

Financial District, Gachibowli, Hyderabad, Telangana – 500 032 (India).

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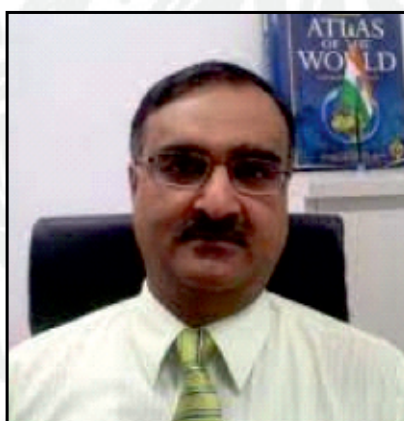
Registrations are invited

Programme Co-ordinator : Ms. K.Kiranmayi, Sr. Faculty, IIRM

RSVP: Mr. K. Nikhil (Mobile: 9502877333, 8788160454),

Email: workshop@iirmworld.org.in

Brief Profile of Key Facilitator



Sri Balasundaram R

Secretary General at IBAI (Insurance Brokers Association of India)

Experienced General Insurance professional with over three decades of proven track record in the insurance industry. Skilled in Underwriting across lines possessing in-depth knowledge of the Indian market with Marine cargo being a passion. Adept at channel management, negotiating skills and developing/mentoring teams from diverse backgrounds and age- groups. Strong grounding in Finance provides the cutting edge in balancing technical & commercial needs of the organisation.

Structuring robust insurance solutions and managing complex claims in marine cargo are special areas of interest.

Passionate about core insurance training and love exchanging views with young minds in the industry. Much acclaimed visiting faculty at National Insurance Academy, College of Insurance & various general insurance companies in India. At ease with both classroom as well as online programs. Speaker/ panelist at various seminars/ webinars including ones conducted by IUMI, IBAI, III & NIA.

Avid blogger and the blog balasbroadcast.wordpress.com is a reference point for readers on Marine insurance across the world.